

# Comments on the Financial Performance

BESIX Group improved its gross profit in 2023 despite a challenging context for real estate. The turnover reached an all-time high, with a stable order book of high quality. The group could again rely on its geographical diversification and variety of activities to display such resilience.

BESIX Group closed the year 2023 with a turnover of €3.39 billion, the highest in its history, and an increase of 1.6 % compared to the previous year.

BESIX Group generated an operating profit (adjusted EBITDA) of €117 million when considering associates' contribution.

The group's net result reached €18.1 million, lower than in 2022, due partially to increased G&A, increased financial charges, and increased income tax expenses.

The company ended the year 2023 with a high order book amounting to €5.09 billion, against €5.26 billion in 2022.

The order book shows a good diversification in terms of geography and activity. Belgium accounts for 34 % of orders, the Netherlands, France, and the Grand Duchy of Luxembourg for 23 %, Australia and New Zealand for 18 %, and the Middle East for 13 %, while the rest of the world counts for 12 %.

Building works still account for the largest portion of the order book with 44 %, similar to 2022, followed by Infrastructure at 27 %, Roads & Utilities at 9 % and Marine works at 9 %, up from 5 % in 2022.

The group's diversification strategy has once again proven its relevance: the public-private partnerships in the field of water and waste in the Middle East and the entities specialising in infrastructure and services to communities in western Europe have all achieved very good results, and further growth.

BESIX's real estate development activities faced a challenging environment of higher interest rates and lengthy permit deliveries but are still contributing positively to the group's net result.

The company reported a consolidated net cash position of €174 million (excluding IFRS16 and non-recourse financing) and shows a strong solvency ratio of 22.5 %, well above the industry average.

## Performance by activity and business unit

### BESIX Group Contracting

BESIX Group's Contracting business generated a revenue of €3.28 billion.

Contracting in Belgium, the Netherlands, France, and the Grand Duchy of Luxembourg together generated €1.9 billion in sales including the regional contractors and the specialised contractors (roads, utilities, piling, etc.).

Activities in Australia and New Zealand posted a revenue of €845 million in a highly competitive environment.

The Middle East contracting activities resulted in a turnover of €358 million mainly in the United Arab Emirates, but also in the Kingdom of Saudi Arabia. Contracting in the rest of the world accounted for €302 million of turnover, with Ivory Coast, Morocco, Denmark, and Egypt being the main contributors.

### BESIX Real Estate Development

BESIX Real Estate Development closed 2023 with a return on equity of 6.4 %.

2023 was marked by the sale of the WellBe project in Lisbon (Portugal).

BESIX RED currently has more than 33 projects in development across 19 cities in 5 countries (Belgium, the Grand Duchy of Luxembourg, the Netherlands, France, and Portugal).

### BESIX Invest

Through equity stakes in 15 BOOT projects (wastewater treatment plants, waste to energy plants, schools ...) and in a building material production company, Concessions & Assets was again a high contributor to the profitability of BESIX Group, despite the effect of a decreasing US dollar.

## Balance sheet

At the end of 2023, the balance sheet totalled €3.4 billion. The total equity stands at a high level of €763 million. This means that the solvency ratio is at 22.5 %, above the industry average.

## Net cash position

BESIX Group's consolidated net cash position amounted to €174 million at the end of 2023 (excluding IFRS 16 and non-recourse debt).

## Auditor's report

The auditor Mazars Bedrijfsrevisoren - Réviseurs d'Entreprises has issued an unqualified opinion on the statutory and consolidated financial statements as of December 31, 2023.

## Financial statements

The statutory and consolidated financial statements, together with the report of the board of directors and the audit report, will be filed with the Belgian National Bank as prescribed by governing law. Interested parties can obtain a copy of these documents upon request at the company's address.



Hans Beerlandt, Chief Financial Officer

# Consolidated Balance Sheet

(in EUR '000)	31/12/2023	31/12/2022
<b>ASSETS</b>		
<b>Non-current assets</b>	<b>821,327</b>	<b>800,904</b>
Intangible assets	25,540	35,140
Goodwill	27,668	28,268
Property, plant and equipment	304,201	291,774
Investment in associates	131,281	137,339
Receivables	296,509	269,203
Other assets	15,065	16,752
Deferred tax assets	21,063	22,428
<b>Current assets</b>	<b>2,575,573</b>	<b>2,651,134</b>
Inventories	34,268	33,496
Construction contracts in progress	455,233	443,771
Real Estate held for sale	375,823	360,126
Trade receivables	744,616	859,497
Other receivables and other assets	476,847	444,149
Cash and cash equivalents	488,786	510,095
<b>TOTAL ASSETS</b>	<b>3,396,900</b>	<b>3,452,038</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Shareholders equity</b>	<b>760,490</b>	<b>783,055</b>
Share capital	32,000	32,000
Retained earnings	684,258	686,111
Hedge reserves	12,763	21,949
Translation differences	31,469	42,995
<b>Minority interest</b>	<b>2,382</b>	<b>2,623</b>
<b>EQUITY</b>	<b>762,872</b>	<b>785,678</b>
<b>LIABILITIES</b>		
<b>Non-current liabilities</b>	<b>609,201</b>	<b>709,078</b>
Borrowings	483,924	578,654
Provisions	53,176	78,377
Other liabilities	55,813	34,427
Deferred tax liabilities	16,288	17,620
<b>Current liabilities</b>	<b>2,024,827</b>	<b>1,957,282</b>
Borrowings and bank overdraft	179,052	175,794
Trade payables	1,001,323	1,044,150
Advances received on contracts	239,140	268,185
Billing in excess on construction contracts	260,148	170,693
Income taxes payable	15,894	14,019
Short-term provisions	86,779	79,381
Other liabilities	242,491	205,060
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>3,396,900</b>	<b>3,452,038</b>

# Consolidated Income Statement

(in EUR '000)	2023	2022
<b>Sales</b>	<b>3,391,401</b>	<b>3,338,744</b>
<b>Cost of sales</b>	<b>-3,156,078</b>	<b>-3,110,241</b>
of which depreciation	-58,323	-60,248
of which provisions	33,371	-11,282
<b>GROSS PROFIT</b>	<b>235,323</b>	<b>228,503</b>
<b>General &amp; Administrative expenses</b>	<b>-220,278</b>	<b>-206,481</b>
of which depreciation	-14,110	-13,191
of which provisions	-1,335	-1,383
<b>Other income / expenses</b>	<b>7,002</b>	<b>7,286</b>
<b>OPERATING PROFIT</b>	<b>22,047</b>	<b>29,308</b>
Financial income	32,622	15,449
Financial charges	-43,836	-20,305
Results from associates	22,720	26,374
<b>PROFIT / (LOSS) BEFORE TAXES</b>	<b>33,553</b>	<b>50,826</b>
<b>Income taxes expense</b>	<b>-14,163</b>	<b>-9,966</b>
of which current taxes	-15,695	-17,851
of which deferred taxes	1,532	7,885
<b>CONSOLIDATED PROFIT / (LOSS)</b>	<b>19,390</b>	<b>40,860</b>
Minority interest	-1,327	-569
<b>GROUP CONSOLIDATED PROFIT / (LOSS)</b>	<b>18,063</b>	<b>40,291</b>



# Consolidated Cash Flow Statement

(in EUR '000)	2023	2022
Operating result	22,047	29,308
Adjustment for:		
- Depreciation	72,433	73,439
- Result on disposal of (in) tangible assets	-8,178	-9,546
- Result on disposal of other long-term assets	0	0
- Result on disposal of investment in associates	-2,693	-3
- Provisions	-32,036	12,665
- Allowances	2,268	1,707
<b>OPERATING CASH FLOW BEFORE CHANGES IN WORKING CAPITAL</b>	<b>53,841</b>	<b>104,156</b>
- Income taxes paid (net)	-13,467	-19,533
- Changes in working capital	133,860	-207,487
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>174,234</b>	<b>-122,864</b>
<b>TRANSLATION DIFFERENCE ON CASH &amp; CASH EQUIVALENT</b>	<b>-18,980</b>	<b>-3,170</b>
Purchase of intangible assets	-1,639	-1,178
Purchase of tangible assets	-80,948	-69,489
Purchase of other long-term assets	-174	-95
Acquis. & capital increase investm. in associates	-4,240	-4,901
Proceeds from sale of intangible assets	136	3
Proceeds from sale of tangible assets	15,939	18,300
Proceeds from sale of other long-term assets	-1	32
Proceeds from sale of investments in associates	963	92
Dividends received from investments in associates	31,983	29,949
Acquisitions/(disposals) of subsidiaries, net of cash	-4,574	0
<b>NET CASH FROM INVESTING ACTIVITIES</b>	<b>-42,555</b>	<b>-27,287</b>
Proceeds/(repayments) of borrowings	-91,296	119,486
Proceeds/(repayments) of long term receivables	-7,813	-6,870
Interest paid/received (net)	-14,240	-3,918
FMV - Cash and Cash equivalent	0	
Capital increase minority share	0	41
Dividends paid to Group shareholders	-20,000	-10,000
Dividends paid to minority interests	-659	-140
<b>NET CASH FROM FINANCING ACTIVITIES</b>	<b>-134,008</b>	<b>98,599</b>
<b>(DECREASE)/INCREASE IN CASH &amp; CASH EQUIVALENTS</b>	<b>-21,309</b>	<b>-54,722</b>
<b>MOVEMENTS IN CASH &amp; CASH EQUIVALENTS</b>		
Cash at beginning of the year	510,095	564,817
(Decrease)/Increase	-21,309	-54,722
Cash at the end of the year	488,786	510,095

